



**1221 W. Campbell Rd., Suite 195
Richardson, TX 75080
Ph: 972 231 2275**

Business-Development/Sales position at Interoperate

Job Description:

Interoperate specializes in software development, software testing, and software quality assurance. Its core competence is in building translation software for converting legacy codes into modern ones, especially for the GUI testing market. Interoperate's WR2QTP system for automatically migrating WinRunner scripts to QTP is the most sophisticated tool in its class. The hired person will work on marketing and sales of these conversion solutions as well as procuring software development and quality assurance projects.

Main Responsibilities:

1. Identify, evaluate, and develop business for Interoperate
2. Negotiate and secure business contracts
3. Sales lead generation and follow up

Experience / Skills:

1. Understanding of IT/Software technology
2. At least 2 years experience in Software Sales
3. Experience selling in Software Testing field is a plus
4. Must have excellent communication skills

May need to travel occasionally.

Competitive salary and sales-incentives provided. If interested, please send email to deepa@interoperate.biz.

More about Interoperate can be found at <http://www.interoperate.biz>.